

IAAL 2023 CONVENTION & EXPO

Kansas City MO

KC Convention Center

Friday – Saturday, September 15 - 16, 2023

1. _____

Company Name _____

Key Contact Person/Title _____

Key Contact Email Address _____

Key Contact Phone Number _____

Street Address _____

City/State/Zip/Country _____

Company Phone No _____

Company Fax No _____

Company Web Address _____

2. _____

EXHIBIT SPACE RENTAL (Minimum booth size is 10' x 10')

Will you be a 2023 ALOA Associate Member? Yes No

Please note: 2023 Associate Member dues must be paid to receive Discounted Member rate on booth. Associate Member dues are \$830 for the calendar year 2023.

The exhibit space rental charge is:
 \$ 10.00 USD per square foot for paid ALOA Associate Members
 \$ 15.00 USD per square foot for non-members
 \$ 5.00 USD per square foot for additional 10'x10' booths
 \$ 75.00 USD for each exposed corner

A 50% NONREFUNDABLE deposit (U.S. funds) must be enclosed with application. The balance is due by **June 1, 2023**. Applications received after this date must include full payment.

Space on the Floor Plan will not be held WITHOUT payment

Booth Package to Include:

8' High Back Wall Drape; 3' High Sidewall Drape
 7" x 44" Cardstock Identification Sign

Booth Package does NOT include:

Furniture, Chairs, Carpet, Electrical, Wireless or Wastepaper Basket

3. _____

LOCATION PREFERENCE: The following choices indicate the location and configuration of the preferred booth space.

_____ 1st Choice _____ 2nd Choice _____

We do **NOT** want to be next to, or across the aisle from _____

NOTE: On or after 6/1/23, submit application with payment for TOTAL AMOUNT

QUESTIONS: Call Conventions at 214-819-9733
 EMAIL: conventions@aloa.org or FAX: 469-453-5241

CANCELLATION POLICY: DEPOSITS ARE NON-REFUNDABLE!

CANCELLATIONS OF BOOTH SPACE AFTER JUNE 1, 2023 WILL INCUR 100% OF BOOTH RENTAL FEE.

All cancellations must be submitted in writing in order to be valid.

4. _____

FORM OF PAYMENT:

- Check Check Number: _____
- Credit Card (Complete attached form on the third page)

Payment Procedure: Booth fees are payable by check, money order or credit card

5. _____

READ AND SIGN THE RULES & REGULATIONS ON THE SECOND PAGE OF THE APPLICATION. Application is NOT valid unless signed and booth can't be held without signature.

6. _____

We agree to abide by all rules and regulations governing the exposition as printed on the reverse side hereof and which are a part of this Application. Signed Acceptance of this application by Show Management constitutes a contract. **MUST BE SIGNED TO BE VALID.**

Print Name: _____

Date: _____



Authorized Signature: _____

Number of 10'x10' Booths	MEMBER RATE 1st Booth \$10/sq.ft. then \$5/sq.ft	Amount

NON-MEMBER RATE 1st Booth \$15/sq. ft. then \$5/sq. ft.		

Number of Corners	Corner Charge	Amount
	\$75.00	

Enter 2023 Associate Member dues payment of **\$830** if claiming discounted Member rate on Booth.

NOTE: All Exhibitors are required to provide an educational or training component in their booth or as a demonstration on the Expo floor, or as a class at the Convention.

TOTAL AMOUNT

FOR OFFICE USE ONLY

Booth Assigned _____ Full Cost _____
 Booth Dimensions _____ Date Deposit Received _____
 Exposed Corner(s) _____ Date Balance Received _____
 Approved by Show Management _____
 New Exhibitor Background Check _____ Product List _____
 Approved by Show Management _____

ALOA/IAAL 2023 RULES & REGULATIONS

The rules and regulations set forth below are a binding part of your contract with the ALOA Security Professionals Association. (ALOA/IAAL. IAAL is a division of ALOA Security Professionals and will be referred to in this contract as ALOA. We request that you review these rules and regulations thoroughly to help ensure that you make the most of ALOA/IAAL's Trade Show. All matters regarding these rules and regulations and exhibitors' compliance therewith shall be determined by ALOA/IAAL at its sole and absolute discretion.

1. PAYMENT AND CANCELLATION - All booth reservations made on or before June 1, 2023 must be accompanied by 50% deposit and signed contract, and full payment must be made by June 1, 2023. Any space not paid in full by June 1, 2023 will be canceled and resold. Booth reservations made on or after June 1, 2023 must be accompanied by full payment and a signed contract. Applications will not be processed nor exhibit space assigned until exhibitor submits the appropriate payment by the dates set forth above. Incomplete applications will not be processed. Deposits are nonrefundable.

Cancellation of booth space after June 1, 2023 will incur 100% of booth rental fee. All cancellations must be submitted in writing in order to be valid. No Exhibitor will be permitted to bring any equipment or display material on the exhibit floor without prior full payment on their booth or any other delinquent account with ALOA/IAAL.

2. NO EXHIBITS OUTSIDE OF ALOA EXHIBIT JURISDICTION - No exhibit eligible for this show will be permitted in a hotel room or outside of the regular jurisdiction of the IAAL Show Management. All exhibitors are prohibited from distributing any materials from outside of their specific display area.

3. SPACE ALLOCATION - ALOA shall use its best efforts to locate Exhibitor's booth in one of the locations designated by Exhibitor on the Exhibit Space Application/Contract. Notwithstanding the foregoing, ALOA reserves the right to change the location of any booth at any time as ALOA, at its sole discretion, deems necessary or appropriate. No such change of location shall be effective until accepted by Exhibitor. If Exhibitor does not accept the new location of its space, it may, at its option, terminate the contract, and notwithstanding anything in Paragraph 1 of these Rules and Regulations to the contrary, Exhibitor will receive a full refund from ALOA.

4. SUBLETTING SPACE - Exhibitors may not assign, sublet, or apportion to others all or part of their space and may not advertise or display goods or services other than those manufactured or sold by them in the regular course of business. However, an exhibitor may use outside equipment or products to enhance his own presentation without giving credit to the manufacturer.

5. DISPLAY - Exhibitor shall not exhibit any products or services other than those described in its Application/Contract or approved in writing by ALOA. Exhibitor shall not in any manner indicate that an ALOA endorsement or approval of exhibitor's product or service has been given by ALOA merely because ALOA approved such product or service or advertising material displayed or disseminated at the exhibit. ALOA reserves the right to prohibit or require the removal of any display or exhibit or any part of an exhibit, which it deems unsuitable or not in keeping with the character of the Tradeshow.

BOOTH PRODUCT RESTRICTIONS/CODE OF ETHICS

In order to promote an ethical quality show, ALOA expects exhibitors to display quality products that are not in violation of patents, trademarks, registrations, or licensing agreements from the original equipment manufacturer, (OEM). In other words, you should be able to produce the licensing agreement that you received from every manufacturer for whom you are selling product at the show. You must be the patent holder or be licensed by the manufacturer of all tools that you are selling or displaying in your booth. If you are unable to provide paperwork and a claim is made against you by another exhibitor, you may be asked to leave the show floor and not allowed back in until after the show is complete. You will lose your booth fee and be banned from future ALOA shows pending verification of rights to the patent for items you were selling at the show from which you were expelled. If asked by Show Management, you should be able to provide a list of all product and services in your booth.

6. BOOTH CONSTRUCTION AND ARRANGEMENT - Exhibitor shall not perform any alteration, including, but not limited to, any repair, painting, staining, and drilling, to any portion of the facility or the exhibit booths without the prior written consent of the facility and ALOA. All work involved in installing and dismantling exhibits and displays will be governed by local union regulations. ALOA will provide and arrange for the installation of uniform draped backgrounds to a height of eight feet above the floor, draped side rails which will be three feet high and a two-line sign with the exhibitor's name, city and state. Each exhibit must be confined to the space limits indicated on the floor plan. No part of any standard booth may be over eight feet high. All exceptions to the standard rule must receive permission from the ALOA Show Management in writing.

NOTE: Displays in island booths may exceed twelve feet high, with approval of Show Management. Please refer to the booth construction and design specifications. The ALOA Show Management's ruling in such matters is final.

7. REMOVING EXHIBITS - All exhibits must remain fully operational until the closing hour of the final day of the exhibition. For one hour after closing, exhibitors may pack table items, but should not interfere with the removal of aisle carpet and return of empty crates. Each exhibitor will complete arrangements for removing his material in accordance with the information provided in the service kit. These arrangements can be made at the Exhibitor Service Desk. If exhibitor fails to timely remove his materials from the exhibit area, exhibitor shall indemnify, hold harmless, and defend ALOA from and against any and all fees, costs or expenses ALOA must pay as a result of such late removal. ALOA shall not be responsible for materials left after the Expo closes. Any property remaining in the exhibit area after one hour following the cessation of the Trade Show may be disposed of or stored or shipped at exhibitor's sole cost as ALOA or the facility deems appropriate. All space occupied by an exhibit must be left in the same condition as it was before set up. ALOA shall charge exhibitor for additional clean-up charges ALOA incurs resulting from exhibitor's failure to properly clean his exhibit space at the completion of the Trade Show.

8. CONTRACTOR SERVICES - About 60 days before the show opens, ALOA will mail each exhibitor an exhibitor service kit. Installation hours will be listed in the service kit. This kit will contain all forms for ordering necessary services. ALOA will designate contractors to provide all show services other than supervision of booth installation and dismantling. The exhibitor shall provide only the material and equipment owned and to be used in the exhibit space. Contractors will provide all other items. An exception will be made only when the exhibitor has received ALOA's written approval therefore at least 45 days before the show opens. No third party or agent requests will be granted. An exception will be granted only if it will not interfere with, or prejudice, the orderly installation, interim services, or dismantling of the exhibition. An exception will be denied if it interferes with commitments ALOA has made in any contract with service contractors, or in its agreement with the lessor of the exhibition space. For electrical, plumbing, telephone, drayage, and rigging services, no exception will be made. All employees of agents representing the exhibitor must be identified by an official ALOA badge. All persons performing services directly for an exhibitor, other than the exhibitor's employees, must maintain liability insurance in the amount of not less than \$1,000,000 per occurrence, with ALOA named as an additional insured and such persons must provide ALOA with certificates of insurance at least 30 days before the show opens, or ALOA may revoke any exception made. The official drayage contractor will have complete control of all dock and loading facilities. The contractor will receive all direct and advance shipments and van loads, handle all freight and provide all rigging, labor and equipment. All services not ordered in advance must be procured through the Exhibitor Service Desk on the exhibit floor. IF THIS RULE IS VIOLATED, ALOA MAY REMOVE THE EXHIBITOR AND ANY UNAUTHORIZED CONTRACTOR FROM THE SHOW. The exhibitor waives any right to service or to written notice of ALOA intentions to close an exhibit. ALOA assumes no liability for any work performed by any contractor, and exhibitor shall look solely to such contractor in the event of any injury or damage resulting from the work performed by such contractor.

9. STORING CRATES AND BOXES - The official drayage contractor will handle and provide storage spaces for crates and boxes during the exhibition and will return properly marked materials after the show is over. The contractor will supply tags to be attached to each piece stored. Small boxes should be nested in larger ones to reduce the number of pieces to be stored. No boards will be accepted for storage unless they are securely tied in bundles and tagged. Fire regulations require that wrapping materials such as paper, excelsior, etc. must be completely enclosed within the packing boxes. Materials violating these regulations will be considered refuse and will be discarded at exhibitor's cost and without liability to ALOA.

10. CHILDREN - Children 15 years of age and under must be accompanied by a parent or guardian to be permitted on the exhibit floor. No children 15 years of age and under are allowed in the exhibit hall during set-up or dismantling. The rule applies to exhibitors as well as attendees.

11. LIABILITY AND SECURITY - Neither ALOA, its officers, directors, agents and members, the management of the exhibit, nor the owners of the exhibit facility, their agents, servants, contractors, or employees, are or shall be liable for injuries to any persons or for damage to property owned or controlled by the exhibitor unless caused by or resulting from the negligence of ALOA, the management of the exhibit, or owners of the exhibit facility or the gross negligence or willful misconduct of their respective agents, servants and employees as the case may be. Exhibitors shall indemnify and hold harmless the ALOA, its officers, directors, agents and members, and the facility from and against any and all liability of whatever kind or nature arising out of or resulting from exhibitor's participation in the Tradeshow. General overall guard service will be provided by ALOA for the exhibition period, but ALOA and the guard service will not be responsible for any loss or damage. Each exhibitor must make provisions for the safeguarding of goods, materials, equipment, and displays at all times. Each exhibitor should secure insurance at his own cost and expense. Nothing should be posted on, tacked, nailed or screwed or otherwise attached to columns, walls, floors or other parts of the building or furniture. Whatever is necessary to properly protect the building, equipment or furniture will be at the expense of the exhibitors. Exhibitors are liable for any damage they cause to the exhibit hall property. No lighter-than-air balloons are allowed.

12. BADGES AND EXHIBIT PERSONNEL - Each exhibitor shall receive four (4) nontransferable identification badges per 10' X 10' booth. All representatives who work in the booth for exhibitor must be employees of the exhibitor. Badges deformed or mutilated in any way, shape or form will not be acceptable. No transfer of badges is allowed. Individuals who do not have badges will not be admitted into the exhibit area. Badges are not to be defaced by inserting business cards. False certification of any individual as an exhibitor's representative, misuse of exhibitor's badges, or any other method or device used to assist unauthorized personnel to gain admittance to the exhibit floor will be a cause for expelling the exhibitor's representatives from the exhibition hall, or removing exhibitor's exhibit from the floor, or both, without ALOA being obligated to provide exhibitor a refund. Exhibitor shall use reasonable efforts to cause each person employed by exhibitor in connection with the exhibit to at all times maintain a neat, clean appearance and behave in a polite and professional manner.

13. REGISTRATION OF ATTENDEES - ALOA Show Management shall have sole control over admission policies at all times. All persons visiting the convention session rooms and the exhibit area as well as exhibitor personnel shall be required to register and wear an appropriate badge while in attendance.

14. DIRECT SALES - Cash and carry sales are allowed within the exhibit areas.

15. PHOTOGRAPHY - No booth personnel or attendee may take photographs of an exhibitor's booth or products without their permission.

15. SPECIAL VISUAL AND SOUND EFFECTS - Audio-visual and other sound effects will be permitted only where and when they do not interfere with the activities of neighboring exhibitors. Demonstration of operational equipment also may not create objectionable noise levels. Public address or amplifying devices, which project beyond exhibitor's space are prohibited.

16. IRREGULAR ACTIVITIES - Each exhibitor's activities must be confined to the booth space. No noise makers of any kind will be permitted. All exhibitors distributing "stick-ons" for attendees' badges may not obstruct the attendee's name or affiliation on his or her badge. If complaints arise, the offender will be denied the right to distribute the "stick-on." Sideshow tactics or other undignified displays are prohibited. ALOA at its sole discretion shall have the right to prohibit the distribution of samples or handouts that it deems inappropriate or objectionable. Prizes, awards, drawings, raffles, lotteries or contests of any kind are permitted only with the prior written approval of ALOA Show Management. Distribution of small novelty items (e.g., luggage tags, pencils, pocket calendars) shall not be permitted without the prior written approval of ALOA. Press conferences by exhibitors on the exhibit floor during exhibit hours are prohibited. Distribution of refreshments or food will not be permitted without prior written approval by the official catering service.

17. SOCIAL FUNCTIONS - Exhibitors may conduct social functions in public areas of hotels provided such functions are held at such times and places as not to interfere or conflict with ALOA's scheduled activities, and provided further that exhibitor receives the written approval of ALOA prior to conducting such functions. All functions must be scheduled through the ALOA Show Management. Notwithstanding the foregoing, under no circumstances will social functions of any kind be allowed in the hotel or any other location during meeting or exhibitors

18. AMERICANS WITH DISABILITIES ACT - Exhibitor agrees to comply with all applicable provisions of the Americans With Disabilities Act (ADA) and shall indemnify ALOA, its officers, directors, members and agents from and against any loss, damage, claim, liability and expense (including reasonable attorneys' fees) resulting from or arising out of exhibitor's failure to comply with the provisions of ADA.

19. MUSIC - Exhibitors shall not play any music during the Trade Show and shall indemnify ALOA, its officers, directors, members and agents from and against any loss, damage, claim, liability and expense (including reasonable attorneys' fees) resulting from or arising out of exhibitor's playing of music during the Trade Show.

20. TAXES - Exhibitor shall comply with all applicable federal, state and local tax requirements.

21. EXHIBITOR INFORMATION - ALOA may use the information supplied by an exhibitor on exhibitor's Application/Contract as part of ALOA's marketing, advertising and other informational materials.

BREACH - In the event the Exhibitor shall fail in any respect to comply with the terms of the Application/Contract or these Rules and Regulations, the Association shall have the right, without notice to the Exhibitor, to sell or offer for sale the space hereby leased and the Exhibitor shall be liable for any deficiency, loss or damage suffered by the Association, by reason thereof, which loss, deficiency or damage, the Exhibitor agrees to pay the Association upon demand. The Associated Locksmiths of America, shall have sole authority to interpret and enforce all rules and regulations contained herein to make amendments thereto and to make such further rules and regulations as shall be necessary for the orderly conduct of the conventions and exposition. Any company violating any of the rules and regulations will forfeit its right to exhibit in subsequent years.

22. ELIGIBILITY - The ALOA Security Professionals Association as the Show Management, reserves the right to determine the eligibility of any company or product for inclusion in the Exhibition. All decisions of ALOA are final. Exhibitor agrees to comply with all subsequent rules and regulations adopted by ALOA. In addition to other remedies available to ALOA if exhibitor violates these Rules and Regulations, ALOA may, at its option, require exhibitor to forfeit his right to occupy exhibit space, vacate exhibit space or forfeit all monies paid to ALOA.

Date

Authorized Signature – This line must be signed for acceptance of contract.

Name

CREDIT CARD AUTHORIZATION FORM

If paying by credit card, please complete this Form and Email or Fax with the signed 2023 IAAL Convention & Expo Exhibit Space Application to: conventions@aloea.org or 469-453-5241

ALOA accepts: Visa, MasterCard, Discover or American Express

COMPANY: _____

AMOUNT: _____

CREDIT CARD#: _____

Visa or MasterCard American Express



CVV-CODE: _____ (Where to find)

EXPIRATION DATE: _____ ZIP CODE: _____

NAME AS SHOWN ON CARD: _____

SIGNATURE: _____

BILLING ADDRESS OF CREDIT CARD:

EMAIL RECEIPT TO:



IAAL / ALOA Security Professionals Assoc Inc
1408 N. Riverfront Blvd., #303, Dallas, TX 75207
Phone: 214 819-9733 Fax: 469-453-5241

